

The G2 Solution

G2 Solutions Dealer Support Corner
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INDUSTRY UPDATE . . .

TelePacific acquires MPower
TelePacific Press Release 5/5/2006

TelePacific Communications announced on May 5, 2006 that it has signed a definitive merger agreement to acquire MPower for approximately \$204 million. The transaction is expected to close in the third quarter of 2006.

TelePacific, founded in 1998, is a facilities-based CLEC operating in Las Vegas and selected markets in California. They offer local, long-distance, data and Internet services to small-to-medium sized businesses.

MPower, founded in 1996, is also a facilities-based CLEC operating in Las Vegas, Chicago and throughout California. MPower offers data, telephony, Internet access and Web-hosting services for residential, business and wholesale customers.

Dick Jalkut, president and CEO of TelePacific who will lead the combined companies, believes that the combined businesses will gain significant synergies and efficiencies. "A deeper and denser network will allow TelePacific to deliver more products and better service to present and future customers in its markets."

However, the recent merger activity in telecommunications has made it painfully clear that fewer competitors in the local markets do not always mean lower prices. Further, it has become nearly an immutable fact that customer service and responsiveness is always the hidden cost to the End User, despite the assertions and hyperbole of the merging organizations. Most often, it is the customers of the acquired company that may suffer the most, since it is their systems, procedures, policies, and usually their personnel that will change to conform to those of the acquirer.

G2 Solutions uses both companies and we are familiar with the procedures, policies and personnel at each company. G2 acts as a single point of contact for those customers who prefer to deal with a singular and responsive company that can navigate through the throes of a major re-organization. We welcome your inquiries.

IMPORTANT INFORMATION

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G2 Corner...

New From G2

Integrated Circuits – MPLS/VoIP

In selected markets, G2 offers Integrated Voice & Data circuits based on a VoIP platform. T1 or PRI type circuits are available to carry voice with dynamic allocation of data (internet).

An X number of DS0's can be designated as MPLS channels creating a VPN, all on the same circuit, thus saving the need for an additional local loop charge.

By adding QoS (Quality of Service) to MPLS, these channels can carry voice as well. This is a perfect application for intra-company communications between multiple locations as well as call transfer between locations (providing the local phone system has this function).

Attractive pricing and unlimited local calling are only some of the other advantages. Call G2 for more details.

G2 as Your Single Source

PRI, Local T1 (SuperTrunk) & Integrated Circuits (Voice & Data) are available from multiple providers.

LET'S TALK!

G2 Solutions works hard behind the scene to add and integrate additional services and providers aiming at becoming a true *Single Source for Telecommunications!*

To that end, we have developed two parallel tracks of services:

- A complete suite of services for which G2 Solutions provides the implementation, billing, and support. These services include:
 - Local – Business Lines, Centrex, PRI, Local T1 (SuperTrunk) and Integrated Voice & Data circuits.
 - Long Distance – Switched and Dedicated
 - Private Lines – P2P, FR, etc.
 - Data – Dedicated Internet Access (DIA)
- Since not all providers offers a wholesale program, G2 has established an agency relationships with ALL major and regional service providers where services can be placed to supplement and extend G2's coverage. These services include:
 - Local – lines, PRI, T1 (SuperTrunk) and Integrated Voice & Data circuits.
 - Private Lines – P2P, FR, etc.
 - Data – ADSL, SDSL, DIA.